

TSP Symposium 2014

Beyond the Methodology – An Executive Perspective

November 4, 2014



Failure -> Learning -> Improvement -> Excellence -> Legacy



Failure -> Learning -> Improvement -> Excellence -> Legacy

“poor quality”

“Always late”



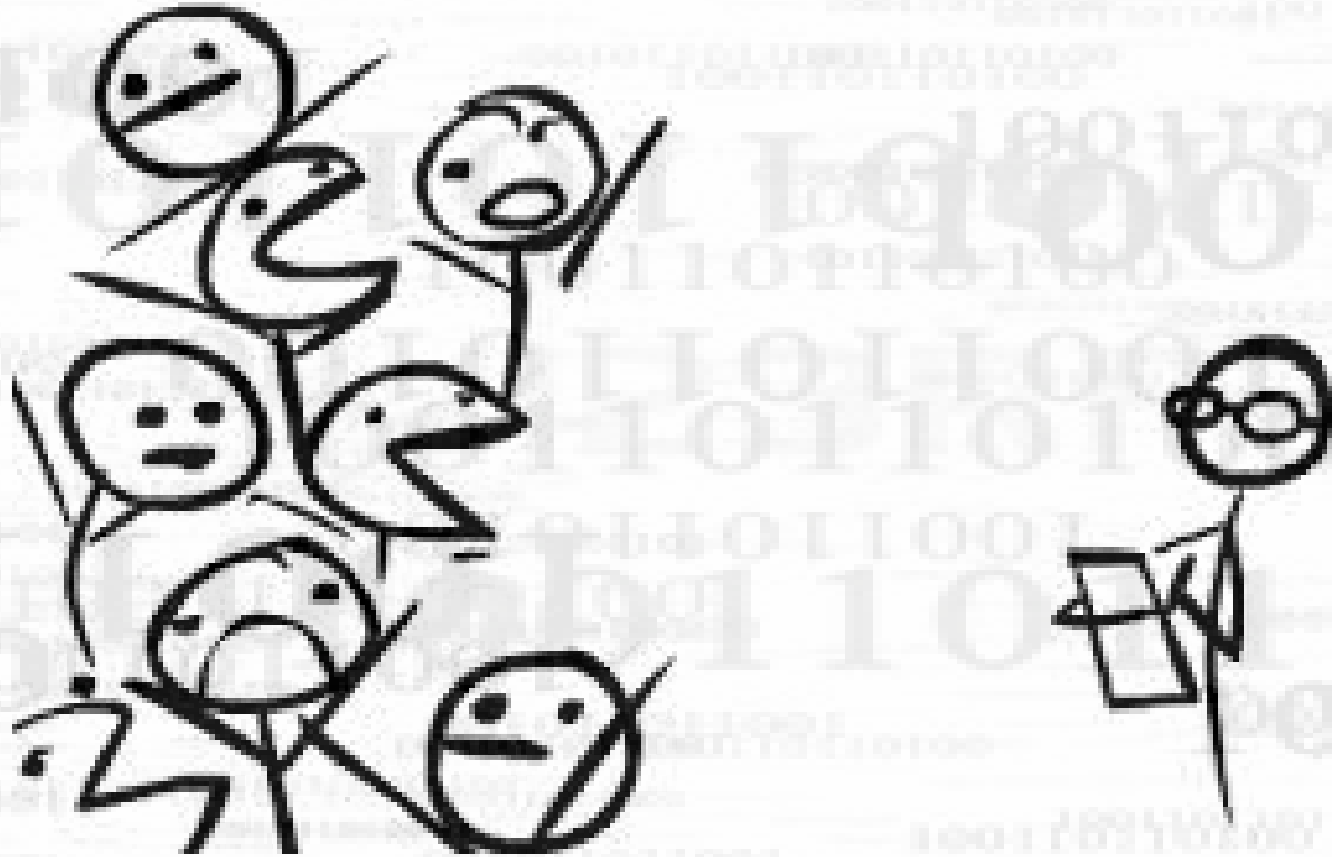
“Bleeding resources”

“Unpredictable”

“Cost overruns”

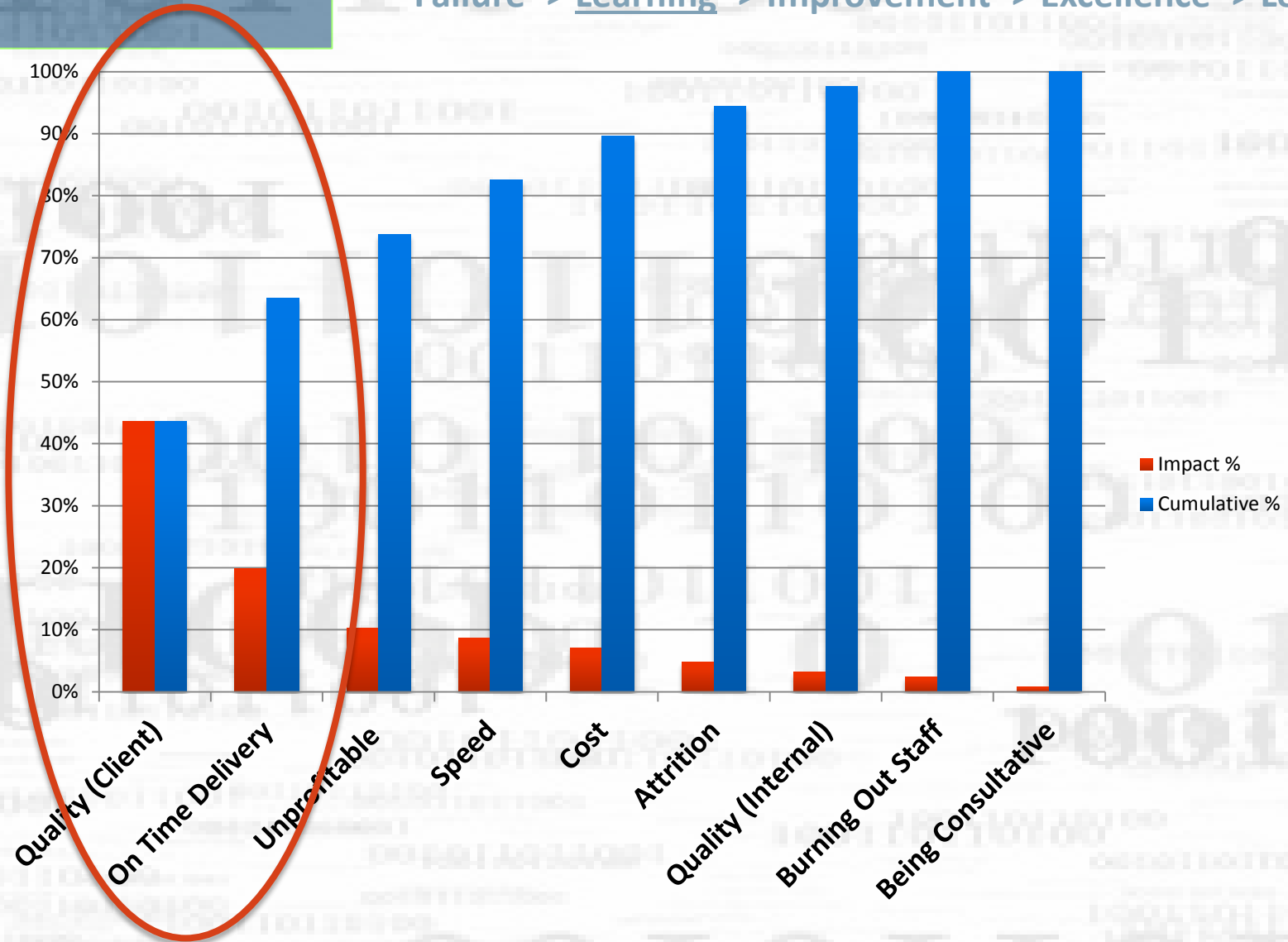
“Unprofitable”

Failure -> Learning -> Improvement -> Excellence -> Legacy

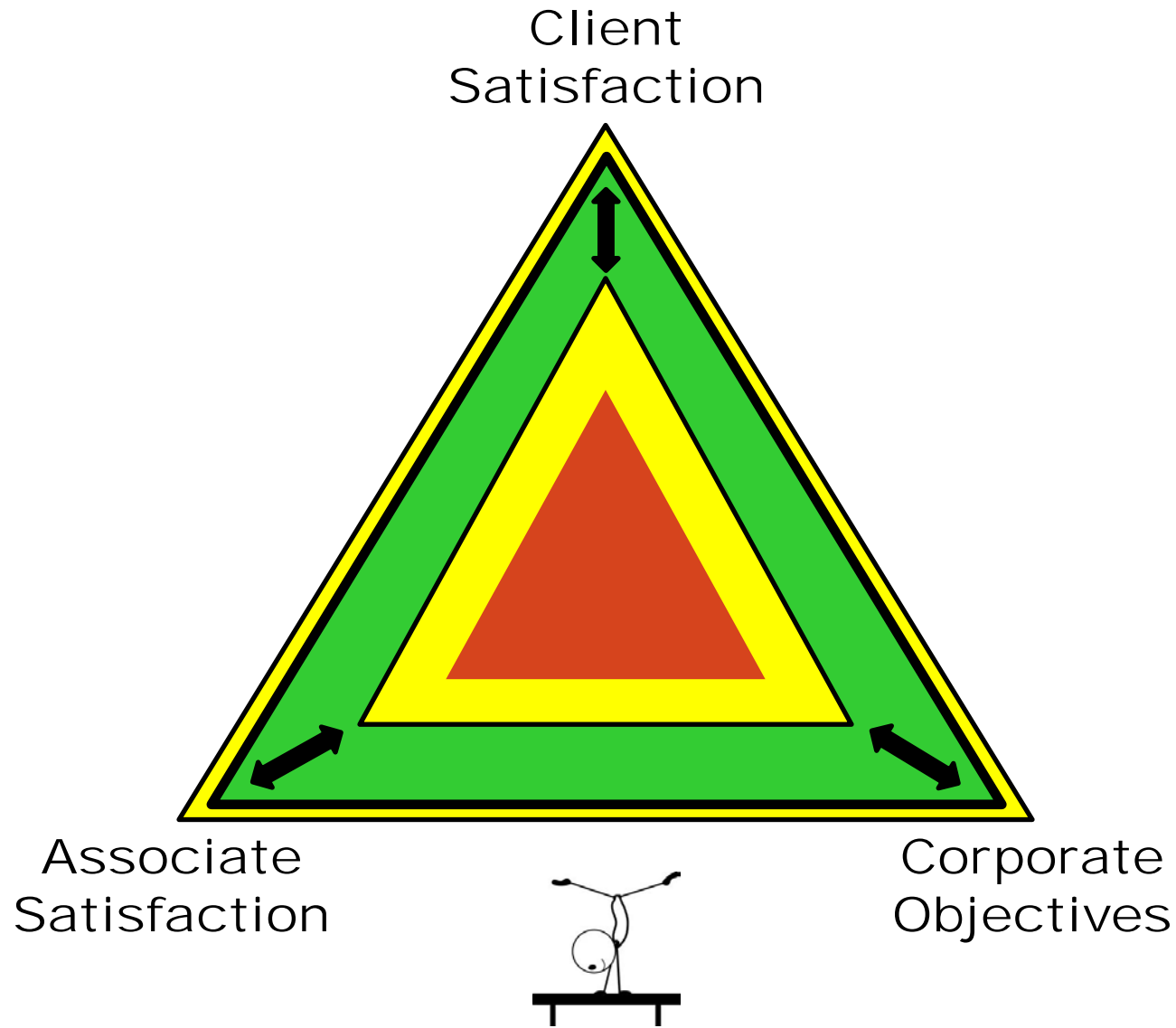


Overwhelming... Until organized.

Failure -> Learning -> Improvement -> Excellence -> Legacy



Just because you're holding a hammer doesn't make everything a nail



or the
opportunity



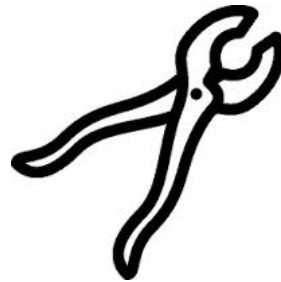


Sometimes it's the journey that teaches you a lot about your destination... change minds, change hearts



Short Term, Wave 1

- ✓ Peer Reviews
- ✓ Inspections
- ✓ Project Planning
- ✓ Commitment Process
- ✓ Project Monitoring & Control
- ✓ Measurement & Analysis



Longer Term, In Parallel

- ✓ Organizational Process Definition

Wave 2

- ✓ Product & Process Quality Assurance
- ✓ Requirements Management
- ✓ Validation



Exceptional leaders don't just implement processes - they solve problems

First Time Quality
97% (↑ 66%)

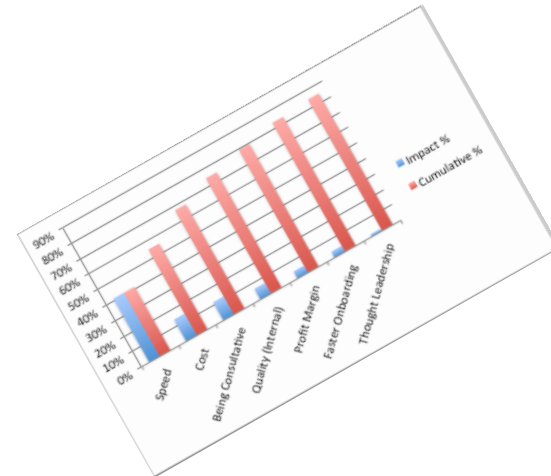
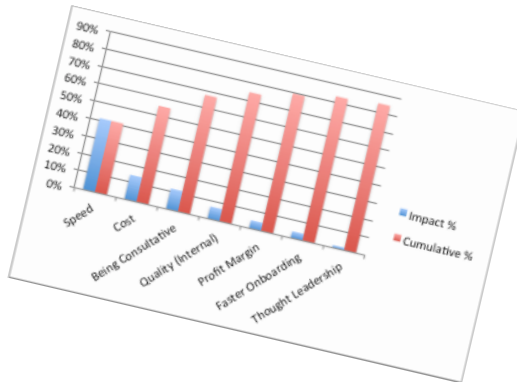
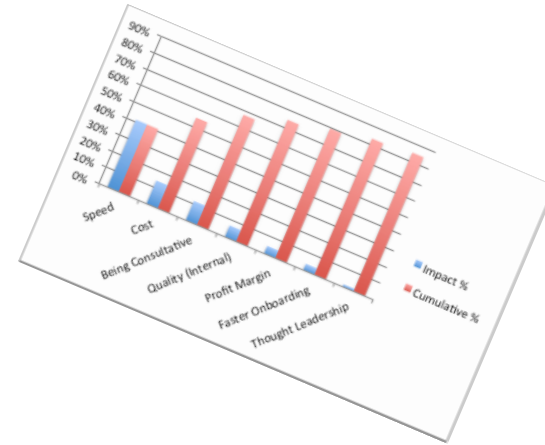
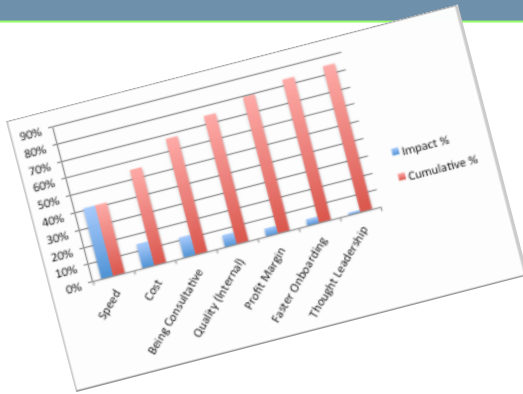
On-Time Delivery
99% (↑ 30%)

Attrition
↓ 30%

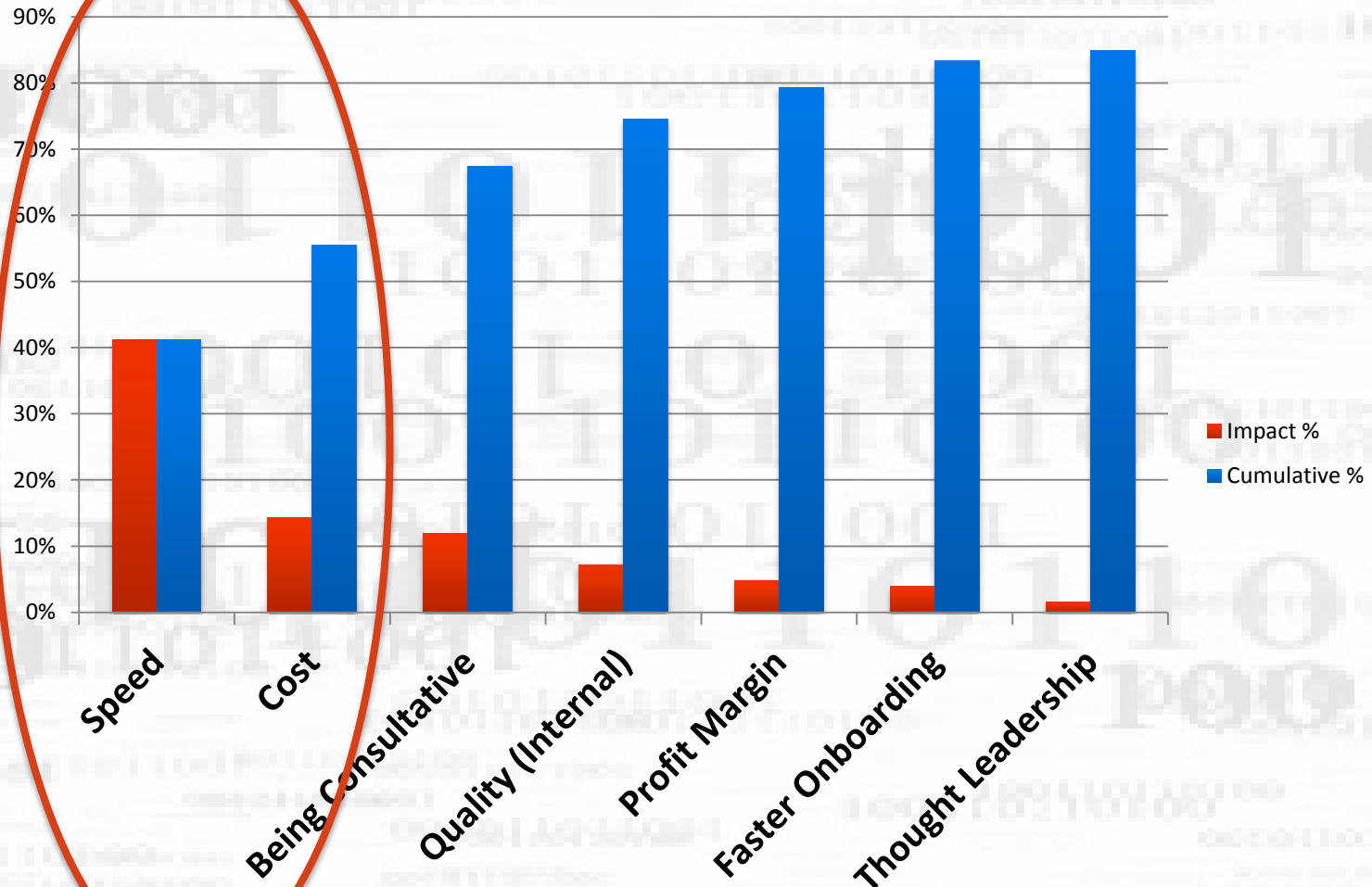
Profit Margin
↑ 12%

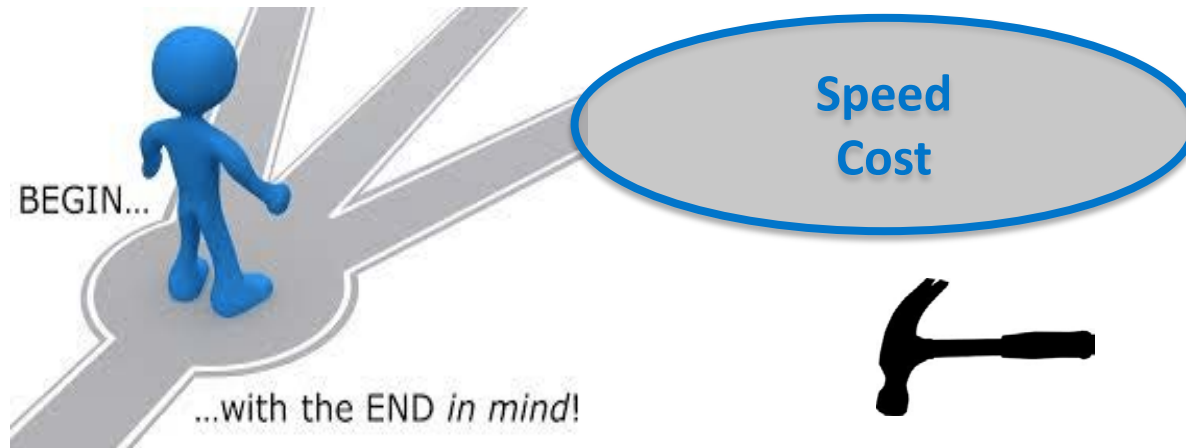
Budgetary Overruns
↓ 37%





No matter how much you improve, there will always be a list of things that are wrong





Short Term, New Items

- ✓ Iterative Development
- ✓ Risk Management
- ✓ Organizational Training



Long Term, Continuous Improvement

- ✓ Organized PI Journey: CMMI L3, TSP



Exceptional leaders drive the right change at the right time in the right way and by using the right tools

Speed ↑25%

Cost ↓37%

CMMI Level 3

New Mindset
New Behaviors

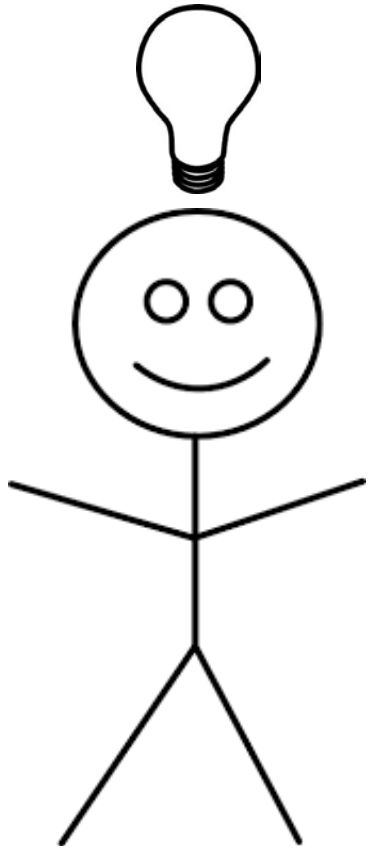
Commitment
Process

4X Growth

No SLA Penalties



Key Lessons



- ✓ What have you done for me lately - there will always be a **list of things that are wrong**
- ✓ **Focus** on the vital few
- ✓ Be your organization's **Chief Problem Solver**
- ✓ Much like a carpenter, you have a toolkit at your disposal – **master your executive toolkit**
- ✓ Just because you're holding a hammer doesn't make everything a nail – **choose the right tools** for the job!
- ✓ Enjoy the journey and drive the mindset and behaviors; **change minds, change hearts**
- ✓ When it comes to the pursuit of excellence, **lather, rinse, repeat** – there is no finish line



The Challenge

Carve out time

Spend time focused

Dream

Define your legacy

Act – start your legacy

Pursue Excellence



My life is my message. My
leadership is my legacy.